

# JUTA'S ANNUAL LABOUR LAW UPDATE SEMINAR 2023

A SABPP ACCREDITED FULL DAY SEMINAR



## EXHIBITOR OPPORTUNITIES

Showcase your company's products or services  
and reach up to **15 000** Labour & HR Professionals!

18 OCTOBER 2023

Century City Convention Centre,  
Cape Town

19 OCTOBER 2023

Radisson Blu Hotel,  
Gqeberha

30 OCTOBER 2023

CSIR Convention Centre,  
Pretoria

31 OCTOBER 2023

Radisson Blu Gautrain Hotel,  
Johannesburg

1 NOVEMBER 2023

Coastlands Umhlanga Hotel,  
Durban

INSPIRING POSSIBILITIES TOGETHER



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## ABOUT JUTA

Juta and Company has been associated with reputable Law, Professional, Legal Education and Academic publishing in Southern Africa for well over a century and a half. Drawing on its heritage of publishing excellence, Juta remains relevant through the development of innovative technology-driven Professional, Academic and Legal knowledge and information solutions which diversify its product and service offerings well beyond its humble print publishing origins.

## ABOUT JUTA'S ANNUAL LABOUR LAW UPDATE SEMINAR

For over two decades, Juta's Labour Law Update seminar has been the trusted go-to event for HR, Labour and IR practitioners seeking concise analysis of the year's labour law developments from a panel of renowned experts in the field.

## EXHIBITOR PACKAGE RATES



### BRONZE SPONSOR

**R15,000**

- ✓ **1 x exhibitor table at 3 regions (Cape Town, Johannesburg and Pretoria)**
- ✓ **Full day exhibitor pass for 3 regions (includes catering)**
- ✓ **Brand awareness (reach 500+)**
  - Company logo and link on our seminar [website](#)
  - 1 x pull up banner in the exhibitor area (customer to provide)
  - 1 x brochure insert (finished size A5) in the delegate bags
- ✓ **20% discount on the seminar registration fee for your clients and associates**
- ✓ **Networking with delegates during breaks**



### GOLD SPONSOR

**R35,000**

- ✓ **1 x exhibitor table at 3 regions (Cape Town, Johannesburg and Pretoria)**
- ✓ **Full day exhibitor pass for 3 regions (includes catering)**
- ✓ **One full day seminar pass at a region of your choice (valued at R6,248)**
- ✓ **Brand awareness (reach 15 000+)**
  - Company logo, link and 200 word company profile on our seminar website
  - Your company logo/link in the seminar marketing emails
  - Your company logo on the seminar presentations
  - 1 x pull up banner in the conference room and exhibitor area (customer to provide)
  - 1 x brochure insert (finished size A5) in the delegate bags
  - 1 x banner advert in Juta's *LegalBrief Workplace* e-newsletter and on the *Legalbrief* website for one week (valued at R7,672)
- ✓ **20% discount on the seminar registration fee for your clients and associates.**
- ✓ **Networking with delegates during breaks**

Contact - Paula Whitaker

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# SPONSORSHIP AND EXHIBITION CONTRACT

As a representative of the Partner Company, I \_\_\_\_\_  
have read the Terms and Conditions on the following page. I confirm that I have the authority to bind the Partner Company to this agreement and hereby acknowledge that the Partner Company is bound by its terms and conditions and accept this contract on behalf of \_\_\_\_\_  
and agree to the total sum payable as per the Payment Schedule (including 15% VAT).

## SELECT YOUR PARTNERSHIP TYPE

Partnership Type	Fee (incl. 15% VAT)	Conditions	Tick
Bronze Partner	R 15,000	Limited to 2 partners	<input type="checkbox"/>
Gold Partner	R 35,000	Limited to 2 partners	<input type="checkbox"/>

### Payment schedule:

First 50% of package due and payable upon signing contract.

Final 50% of package due and payable by 13 October 2023.

## EXHIBITOR DETAILS (ONE EXHIBITOR PASS PER VENUE – INCLUDES LUNCH AND TEAS)

<b>18 OCTOBER 2023 - Century City Convention Centre, Cape Town</b>	Exhibitor Name: _____ Mobile: _____ Email: _____
<b>30 OCTOBER 2023 - CSIR Convention Centre, Pretoria</b>	Exhibitor Name: _____ Mobile: _____ Email: _____
<b>31 OCTOBER 2023 - Radisson Blu Gautrain Hotel, Johannesburg</b>	Exhibitor Name: _____ Mobile: _____ Email: _____

## COMPLIMENTARY DELEGATE PASS (ONE FREE PASS APPLICABLE TO GOLD PARTNERS ONLY)

Delegate Name:	<b>Preferred venue:</b>
Delegate Email:	
Delegate Telephone:	<b>Special diet:</b>

## DISCOUNTED PARTNER DELEGATE RATES

Would you like to register additional delegate/s at a 20% discount (please tick):

(A Juta representative will be in touch with the booking form, further information and pricing).

# SPONSORSHIP AND EXHIBITION CONTRACT... (CONTINUED)

## CONTACT AND BILLING DETAILS

Booking Co-ordinator Name: \_\_\_\_\_

Booking Co-ordinator Email: \_\_\_\_\_

Job Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Postal Address: \_\_\_\_\_

Billing Address: \_\_\_\_\_

Company Name: \_\_\_\_\_

VAT No.: \_\_\_\_\_

## PAYMENT INFORMATION

Name of person responsible for payment: \_\_\_\_\_ Department: \_\_\_\_\_

Tel: \_\_\_\_\_ Email: \_\_\_\_\_

### PAYMENT OPTION 1

Please debit my credit card account number: 

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VISA    MASTERCARD    EXPIRY    CSV CODE

### PAYMENT OPTION 2

EFT Payment (Note: Juta banking details will be supplied with your invoice. Please use your invoice number as your payment reference.)

### PAYMENT OPTION 3: EXISTING JUTA ACCOUNT

Please debit my Juta account number: 

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Authorised Signature: \_\_\_\_\_ Date: \_\_\_\_\_

# TERMS & CONDITIONS

**A.** These are the terms and conditions (the "Agreement") governing the commercial partnership package in respect of Juta's Annual Labour Law Update seminar, owned and operated by Juta & Company Limited ("the Event").

**B.** By entering into this Agreement, the commercial partner ("Partner Company" or "you") agrees to these terms and conditions, which will form a binding agreement between Juta & Company Ltd ("Juta" or "we") and the Partner Company.

## 1. Allocation of Category:

We allocate partner category on a first-come, first-served basis.

## 2. Exhibition Attendees:

Any estimates or representations made by Juta & Company Ltd as to the number or make-up of event participants are estimates only and not constitute a guarantee or warranty as to the number, actual identity, purchasing power or level of responsibility of attendees at the Event.

## 3. Fee:

- 3.1. You agree to pay the commercial partnership fees for the partner category that you have booked.
- 3.2. We reserve the right to terminate this Agreement if we have not received payment in full as set out in 3.3 and 3.4 below. In that event, all amounts already paid, will be retained by Juta & Company Limited as liquidated damages.
- 3.3. Payment of 50% of the commercial partnership fee is due upon registration as a Partner.
- 3.4. The remaining balance is due 1 (one) month prior to the Event.
- 3.5. All commercial partnership fees must be paid in South African Rand (ZAR) and include VAT.

## 4. Cancellation and Refunds:

- 4.1. Where the Partner Company cancels the Agreement at any time after registration, the commercial partnership fees, or any part thereof, will not be refundable.
- 4.2. Juta & Company reserves the right to make alterations to the program, date, venue or timing of an Event at any time without prior notice. Juta & Company Limited may exercise this right without liability on its part.
- 4.3. In the event that Juta & Company Limited cancels the event, it reserves the right to either transfer this booking to another event to be held in the following twelve months, or to provide a credit of an equivalent amount, less any fees for services already provided or costs already incurred, to another conference within the same sector within the following twelve (12) months.
- 4.4. Should Juta & Company Limited fail for any reason to organise or identify an alternative event in circumstances referred to in 4.3, the Partner Company's fee will be refunded, less any fees for services already provided or costs already incurred.
- 4.5. In the event that Juta & Company Limited is forced to cancel the physical component of an event due, including without limitation, governmental regulations or lockdowns which may render the hosting of a physical event impractical or impossible, the Event will continue as a virtual event only.
- 4.6. If the physical component of the event is cancelled for reasons as set out in 4.5, Juta & Company Limited will provide a credit to affected Partner Companies equal to the difference in costs between the physical and virtual event, which credit can be applied towards the costs of any future event.
- 4.7. Save to provide a credit as set out in 4.6, Juta & Company Limited will not be liable to refund any portion of the costs paid in respect of the physical event.
- 4.8. Force Majeure: Should the Event be cancelled due to an act of terrorism, extreme weather conditions, government restrictions, epidemic, pandemic, industrial action or any other reason outside of Juta & Company Limited's control, Juta & Company Limited shall endeavour to re-schedule the Event.
- 4.9. The Partner Company hereby indemnifies and holds Juta & Company Limited harmless from and against any and all costs, damages and expenses, including legal fees, which are incurred by the client as a result of any force majeure-event.

## 5. Cost:

The Partner Company shall be solely responsible for all costs incurred in relation to its attendance at the Event.

## 6. Errors:

Juta & Company will ask the Partner Company to confirm the accuracy of any details that may be distributed as a result of this agreement onto our website, or social media, however the Partner Company is solely responsible for the correctness of the information.

## 7. Licence to Use Logo and Name:

You grant us a worldwide, non-exclusive, royalty free, sub-licensable licence to use your logos and trademarks to promote your sponsorship of the Event.

## 8. Event Recording:

You agree that you will not record the Event through the use of multimedia including photography, video, audio, online streaming. If you do intend to record the Event, you will need to get permission from us.

## 9. Intellectual Property:

- 9.1. "Intellectual Property Rights" means any patents, rights to inventions, copyright and neighbouring and related rights, moral rights, trademarks and service marks, business names and domain names, goodwill and the right to sue for passing off or unfair competition, rights in designs, rights in computer software, database rights, rights to use, and protect the confidentiality of, confidential information (including know-how and trade secrets), and all other Intellectual property rights, in each case whether registered or unregistered and including all applications and rights to apply for and be granted, renewals or extensions of, and rights to claim priority from, such rights.
- 9.2. All Intellectual Property Rights in and to the Event and in the content relating to the Event are the property of Juta & Company Limited or its third party content providers. Juta & Company Limited may provide a licence to third parties, including the Partner Company, to use the content at Juta & Company Limited's sole discretion.
- 9.3. The Partner Company may use the content solely for their own personal use and benefit and not for resale, distribution or other commercial purposes.
- 9.4. The Partner Company agree not to offer for sale or advertise goods or services at the Event, which in any way misrepresent or infringe upon any Intellectual Property Rights.

## 10. Behaviour:

- 10.1. The Partner Company and all of its representatives shall at all times act professionally, respectfully and responsibly while attending the Event.
- 10.2. Juta & Company Limited reserves the right to prohibit entry to the Event or reject any person from the Event based on behaviour which is deemed, in the sole discretion of Juta & Company Limited, to be inappropriate.
- 10.3. The Partner Company agrees to abide by the Partner Kit, any house rules of the Event and any applicable laws.
- 10.4. It is the responsibility of the Partner Company to comply with any legal requirements in relation to games of chance and/or trade promotions that it may be providing.

## 11. Liability and Indemnity:

- 11.1. The Partner Company agrees and undertakes to indemnify and hold Juta & Company Limited harmless from and against any liability, loss, cost or damage in connection with any claim relating to, without limitation:
  - 11.1.1. The Partner Company's participation in the Event;
  - 11.1.2. The Partner Company's use of Juta & Company Limited's services;
  - 11.1.3. The Partner Company's breach of this Agreement;
  - 11.1.4. Any exposure to, or infection to illness
  - 11.1.5. The Partner Company's failure to comply with applicable laws or regulations unless such liability, loss, cost or damage is caused by the willful default or gross negligence of Juta & Company Limited.

## 12. Applicable Laws

This Agreement will in all respects be governed by and construed under the laws of the Republic of South Africa. The Parties hereby consent and submit to the non-exclusive jurisdiction of the High Court of South Africa, Western Cape Division, Cape Town in any dispute arising from or in connection with this Agreement.

SIGNED AT \_\_\_\_\_ ON THIS \_\_\_\_\_ DAY OF \_\_\_\_\_ 2023

Signed on behalf of Partner Company

Name:

Signed on behalf of Juta and Company

Name: