# REQUIREMENTS IMPOSED BY THE FINANCIAL SERVICES BOARD FOR NOMINEES TO OPERATE IN SOUTH AFRICA, 2007 \*

#### Published under

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- 1. I, ROBERT JAMES GOURLAY BARROW-
  - (1) Registrar of Pension Funds;
  - (2) Registrar of Long-term Insurance;
  - (3) Registrar of Short-term Insurance;
  - (4) Registrar of Securities Services;
  - (5) Registrar of Financial Services Providers;

hereby publish for notification under-

- (a) section 5(3) of the Pension Funds Act, 1956 (Act 24 of 1956);
- (b) section  $34(1)(b)^{\dagger}$  of the Long-term Insurance Act, 1998 (Act 52 of 1998);
- (c) section 33(1) (b) t of the Short-term Insurance Act, 1998 (Act 53 of 1998);
- (d) section 36(2) of the Securities Services Act, 2004 (Act 36 of 2004);
- (e) Regulation 6(2) and 7(1) of the Regulations promulgated under the Financial Advisory and Intermediary Services Act, 2002 (Act 37 of 2002);

the requirements imposed by the Financial Services Board for nominees to operate in South Africa as set for the in the [sic] Schedule hereto.

2. This notice comes into operation on date of publication.

## **RJG BARROW**

REQUIREMENTS IMPOSED BY THE FINANCIAL SERVICES BOARD ('FSB') FOR NOMINEES TO OPERATE IN SOUTH AFRICA



## 1 Compliance required

1.1 Nominees who wish to register or hold any assets of long-term insurers, short-term insurers or pension funds, the nominee of an administrative and discretionary financial services provider who wishes to hold assets on behalf

<sup>\*</sup> Editorial note: The Securities Services Act 36 of 2004 has been repealed by the Financial Markets Act 19 of 2012, with effect from 3 June 2013 (Proc 12 in GG 36485 of 31 May 2013). This notice has been retained.

Editorial note: Section 34 of the Long-term Insurance Act 52 of 1998 has been repealed by section 72(1) of the Insurance Act 18 of 2017 with effect from 1 July 2018. However, the Financial Sector Conduct Authority (FSCA) indicated in Joint Communication 1 of 2018 that this notice remains in force after 1 July 2018 and will be reassessed during 2018.

<sup>&</sup>lt;sup>‡</sup> Editorial note: Section 33 of the Short-term Insurance Act 53 of 1998 has been repealed by section 72(1) of the Insurance Act 18 of 2017 with effect from 1 July 2018. However, the Financial Sector Conduct Authority (FSCA) indicated in Joint Communication 1 of 2018 that this notice remains in force after 1 July 2018 and will be reassessed during 2018.

of long-term insurers, short-term insurers, pension funds or hold clients' securities in the Strate environment, or any other nominee that wishes to hold securities in terms of section 36(2) of the Securities Services Act, 2004 (Act 36 of 2004) require the prior written approval of the Registrar of Long-term Insurance, the Registrar of Short-term Insurance, the Registrar of Pension Funds, the Registrar of Financial Services Providers or the Registrar of Securities Services, as the case may be.

- 1.2 The requirements mentioned in 1.1 are not applicable to foreign nominees holding assets on behalf of long-term insurers, short-term insurers or pension funds.
- 1.3 Any of the abovementioned Nominees, who wish to hold clients' securities in the Strate environment, by appearing in a sub-register maintained by a Participant, must, after the approval in terms of these requirements by the FSB, in addition comply with the criteria laid down by Strate.
  - 1.3.1 The criteria determined by Strate is made in terms of section 36 of the Securities Services Act, 2004 (Act 36 of 2004), which provides that:
    - '(1) A nominee of-
      - (a) an authorised user must be approved by the exchange in terms of exchange rules;
      - (b) a participant, or any other Nominee who has an account with the participant, must be approved by the central securities depository in terms of depository rules;
    - (2) A nominee that is not approved as a Nominee in terms of subsection (1) must be approved by the registrar and must comply with the requirements that the registrar may prescribe for Nominees before it can function as a Nominee in terms of this Act.
    - (3) The registrar must maintain a list of all Nominees approved in terms of exchange rules or depository rules.'
  - 1.3.2 In terms of section 36(1)(b) of the Securities Services Act, 2004 (Act 36 of 2004), Nominees that wish to hold clients' securities in the Strate environment must comply with rule 6.6 of the Strate Rules which provides that:
    - '6.6 A participant may only open a Securities Account in the name of a Nominee where:
      - 6.6.1 the Nominee has been approved by an Exchange in terms of section 36(1)(a) of the Act;
      - 6.6.2 the Nominee has been approved by the Registrar in terms of section 36(2) of the Act;
      - 6.6.3 the Nominee is a foreign Nominee and has assured the Participant that it operates within its domestic legal framework with the appropriate regulatory approval required in its home jurisdiction; or
      - 6.6.4 the Nominee has been approved by the CSD in accordance with the Act, Rules and Directives.'
  - 1.3.3 In terms of Rule 6.6.4 read with the directives issued by Strate, all Nominees must comply with Directives in terms of the Nominee policy.

- 1.4 Applications in terms of clause 1.1 above have to comply with the requirements as discussed below.
- 1.5 The Registrar concerned shall for the purpose of this Notice, be in the case of long-term insurers, the Registrar of Long-term Insurance; in the case of short-term insurers, the Registrar of Short-term Insurance; in the case of pension funds, the Registrar of Pension Funds, in the case of discretionary and administrative financial services providers, the Registrar of Financial Services Providers; and in the case of any other Nominee seeking approval in terms of section 36(2) of the Securities Services Act, 2004 (Act 36 of 2004) the Registrar of Securities Services.

## 2 Authority

The authority of the Registrar concerned to approve Nominees is derived from the following legislation:

- in the case of long-term insurers, section 34(1)(b) of the Long-term Insurance Act, 1998 (Act 52 of 1998);
- in the case of short-term insurers, section 33(1)(b) of the Short-term Insurance Act, 1998 (Act 53 of 1998);
- 2.3 in the case of pension funds, section 5(3) of the Pension Funds Act, 1956 (Act 24 of 1956);
- 2.4 in the case of Administrative and Discretionary Financial Services Providers (FSP's) regulations 7(1) and 6(2) respectively of the regulations promulgated under the Financial Advisory and Intermediary Services Act, 2002 (Act 37 of 2002); and
- 2.5 in the case of other Nominees, in terms of section 36(2) of the Securities Services Act, 2004 (Act 36 of 2004).

## 3 Principles which underlie the maintenance of registers of ownership of securities

- 3.1 In terms of section 91A of the Companies Act, 1973 (Act 61 of 1973) only a central securities depository, such as Strate Ltd, may maintain a register of ownership of uncertificated securities and only Participants may maintain a sub-register of such ownership.
- 3.2 In terms of the Rules of Strate, a Nominee may not appear in a sub-register maintained by a Participant unless such Nominee complies with the criteria determined by the Controlling Body.
- 3.3 The Nominee register (sub-sub register) is the sole record of beneficial ownership by persons reflected in the Nominee register, as a share certificate is no longer *prima facie* evidence of ownership in a Strate eligible security in terms of section 91A of the Companies Act, 1973 (Act 61 of 1973).
- 3.4 Nominees that wish to operate in the Strate environment should refer to the Strate Nominee Directive for guidance.

## 4 Application procedure

4.1 An application for approval of a Nominee shall be lodged with the FSB, PO Box 35655, Menlo Park, Pretoria, 0102 for the attention of the FAIS Department. The Nominee must clearly indicate whether it intends to participate in the Strate environment. If the Nominee will hold assets on behalf of more than one of the aforementioned financial institutions, only one application needs to be lodged, although separate approvals in terms of the

- applicable legislation will be granted by the Registrar(s) concerned should the application be successful.
- 4.2 No application for approval of a Nominee needs to be lodged with the FSB, if the Nominee participates in the Strate environment but will not hold assets on behalf of a pension fund, a long-term insurer or a short-term insurer, or if the Nominee of a discretionary or administrative FSP will not hold assets on behalf of a pension fund, long-term insurer, or short-term insurer and will not hold clients' securities in a Strate environment.
- 4.3 No application for approval of a Nominee needs to be lodged with the FSB if an entity is a subsidiary of an authorised user of the JSE Limited, BESA or a Participant of Strate, as such Nominees will be approved by the JSE, BESA and Strate, respectively.

## 5 Requirements

#### 5.1 NOMINEES

In terms of the Securities Services Act, 2004 (Act 36 of 2004), a Nominee means 'a person that acts as the registered holder of securities or an interest in securities on behalf of other persons'.

For the purposes of this document, a Nominee refers to any entity that holds assets in its own name on behalf of the beneficial owner (i.e. the nominee is not the beneficial owner of these assets).

### A Nominee must-

- 5.1.1 be a registered company under the Companies Act, 1973, (Act 61 of 1973); and
- 5.1.2 be wholly owned by a holding company; and
- 5.1.3 have adequate insurance against loss through fire, theft and other disasters in place for trust assets held by the nominee as well as fidelity guarantee cover. (It is the responsibility of the holding company to put this in place); and
- 5.1.4 conclude a written agreement with each pension fund, short-term insurer, and long-term insurer whose assets it will hold and the agreement should comply with the minimum requirements as required by the registrar concerned.

## 5.2 HOLDING COMPANIES

- 5.2.1 The Nominee may not have a natural person as a shareholder. The Nominee must be wholly owned by-
  - 5.2.1.1 a long-term or short-term insurer as defined in section 1 of the Long-term Insurance Act, 1998 (Act 52 of 1998) and section 1 of the Short-term Insurance Act, 1998 (Act 53 of 1998) respectively; or
  - 5.2.1.2 an authorised user in terms of the Securities Services Act, 2004 (Act 36 of 2004); or
  - 5.2.1.3 a bank or a bank controlling company as defined in section 1(1) of the Banks Act, 1990 (Act 94 of 1990); or
  - 5.2.1.4 a discretionary or administrative FSP as approved in terms of section 7 of the Financial Advisory and Intermediary Services Act, 2002 (Act 37 of 2002); or
  - 5.2.1.5 an administrator registered in terms of section 13B of the Pension Funds Act, 1956 (Act 24 of 1956) where the exclusive object of its Nominee is the holding of pension fund assets; or

- 5.2.1.6 a participant of a Central Securities Depository licensed in terms of the Securities Services Act, 2004 (Act 36 of 2004); or
- 5.2.1.7 a central securities depository licensed in terms of the Securities Services Act, 2004 (Act 36 of 2004); or
- 5.2.1.8 an exchange licensed in terms of the Securities Services Act, 2004 (Act 36 of 2004).
- 5.2.2 The holding company must, to the satisfaction of the Registrar concerned, demonstrate that it-
  - 5.2.2.1 is fit and proper to own a Nominee for purposes of taking title of assets on behalf of long-term insurers, short-term insurers, pension funds or others and hold such assets in trust and in safe custody on their behalf; and
  - 5.2.2.2 has a culture and operational structure which evidence a commitment to effective control by executive management and the board of directors over all aspects of the business of the Nominee and that demonstrates a zero tolerance to management override of controls; and
  - 5.2.2.3 has evidence of a commitment to the employment and retention of adequate numbers of suitably qualified personnel of integrity and the ongoing education of staff in relevant disciplines; and
  - 5.2.2.4 has evidence of a documented system of internal controls which ensures that its Nominee is effectively run, that the assets of clients are safeguarded and segregated and the records of the Nominee accurately reflect the information which they purport to present; and
  - 5.2.2.5 has evidence of appropriately documented procedures to exclude unauthorised access to critical systems, the thorough testing of all new proprietary systems and the continuity of operations of all critical applications of its Nominee, including disaster recovery and a business continuity plan; and
  - 5.2.2.6 has adequate and prospective financial resources represented by a minimum of R3 million equity capital which shall be maintained at all times; and
  - 5.2.2.7 has an appropriate documented system of risk management to provide substantial assurance of continuity of the business of its Nominee for the foreseeable future.
- 5.2.3 When the holding company has outsourced the control over the operation of the Nominee register to another company, that outsourced company must, to the satisfaction of the Registrar, demonstrate that it has met the requirements in terms of clauses 5.2.2.1 to 5.2.2.7.
- When the maintenance of the register has been outsourced, the Nominee has the obligation to advise the clients of the outsourcing arrangement.

## 6 Documentation to be submitted

An application for approval of a Nominee in terms of the applicable legislation administered by the FSB must be made in writing and shall include the following:

- 6.1 A copy of the Memorandum and Articles of Association of the Nominee which must contain the following provisions:
  - 6.1.1 A prohibition on the transfer of its issued shares to a natural person;
  - 6.1.2 A limitation on the transfer of its issued shares without the prior written consent of the Registrar;
  - 6.1.3 The sole object being to conduct the business of a Nominee by taking title of assets on behalf of long-term insurers, short-term insurers, pension funds, discretionary and administrative FSP's or other persons holding such assets in trust and in safe custody or electronically administer and maintain a Nominee register on their behalf, and otherwise only deal with such assets as may be instructed by its clients;
  - 6.1.4 A provision precluding the Nominee from acquiring any interest, for its own account, in any other company or from owning a subsidiary company;
  - 6.1.5 A provision precluding the Nominee from incurring any liability, including contingent liabilities such as suretyship or indemnification, other than the liabilities it incurs to its clients in respect of assets held on their behalf and its ordinary obligations to its holding company; and
  - 6.1.6 A limitation on the issuing of any unissued share capital, rights issue, issuing preference shares or debentures by the Nominee without the prior approval of the Registrar; and
- 6.2. A copy of the last audited financial statements of the Nominee, if it has already had a financial year-end; and
- 6.3 A copy of the last audited financial statements of the holding company; and
- 6.4 A signed copy of the agreement between the holding company and the Nominee, in the prescribed format (refer **Annexure A**). Reasons must be provided for any deviation to the prescribed agreement.

## 7 Continuing obligations of nominees

- 7.1 The approved Nominee shall submit annually-
  - 7.1.1 its audited financial statements; and
  - 7.1.2 an audit report within six months of the financial year-end of the company to the FSB setting forth whether any assets held on behalf of any other person in safe custody are in possession of the Nominee and properly accounted for.
    - Should the Nominee fail to submit the above and also not apply before the expiry of that period in writing for an extension of time within which to submit the statements, the FSB may withdraw its approval with immediate effect on the conditions as prescribed by the Registrar concerned.
- 7.2 A declaration by the holding company of the Nominee in the format as specified in clause 12 must accompany the annual financial statements of the Nominee.
- 7.3 The FSB will retain the right to withdraw an approval at any time should the Nominee, its holding company or the company to which the control over the Nominee register has been outsourced fail to comply with the FSB and Strate requirements.

7.4 Members of the JSE, BESA, Participants and their Nominees need only to comply with clause 7 of the requirements imposed by the FSB for Nominees to operate in South Africa if they hold securities on behalf of either pension funds or long and short-term insurers.

## 8 Register of approved nominees

- 8.1 A register of all approved Nominees, specifying the categories of approval, will be maintained by the FSB. This register may be accessed on the FSB website at www.fsb.co.za.
- 8.2 The JSE, BESA and Strate must forthwith advise the FSB of any changes regarding Nominees approved by them.

## 9 Payment of fees

The holding company who applies for approval of a Nominee to hold assets on behalf of a long-term insurer, short-term insurer, and pension fund, or Nominee of a discretionary and administrative FSP to hold assets on behalf of a long-term insurer, short-term insurer, pension fund, or operate in the Strate environment must pay the fees as prescribed in terms of the relevant legislation.

## 10 Effective date of requirements

- 10.1 The requirements for the approval of a Nominee to operate in South Africa set out in this Notice shall apply to all new applications with immediate effect. Nominees affected by the requirements and who are not approved yet, have 6 months from the date of publication of this Board Notice to comply.
- 10.2 The requirements set out in this Notice replace the requirements in terms of which any Nominee was approved before 1 January 2002.

## 11 Amendment of requirements

The Registrar concerned may change or amend the above requirements from time to time.

## 12 Declaration by holding company

| REPUBLIC OF SOUTH AFRICA DECLARATION BY A PERSON ACTING AS A DIRECTOR, MANAGING EXECUTIVE OR COMPLIANCE OFFICER OF A HOLDING COMPANY OF AN APPROVED NOMINEE  |
|--|
| Holding Company  |
| Title and surname:   |
| Full name(s):  |
| Name of NOMINEE in connection with which this declaration form is submitted  |
| Indicate the date on which approval was granted to the Nominee by the Financial Services Board.  |
| Date of approval granted:  |
| State in what capacity you are completing this form (e.g. as a director, managing executive or compliance officer or a combination thereof, etc.), after being authorised by the Board of Directors of the holding company to sign this declaration. |
| I, the undersigned, hereby certify that, to the best of my knowledge, the company still complies with 'The requirements imposed by the FSB for Nominees to operate in South Africa'.   |

Date

| 8 | Material change(s) to information since the last date of submission is/are: (Indicate the effective date of the change).  |
|---|---|
| 9 | Attach a list of all pension funds, short-term insurers and long-term insurers whose assets are being held in terms of a written agreement referred to in clause 5.1.4 of the Requirements. |

## **ANNEXURE A**

Signature of Authorised Officer

## MEMORANDUM OF AGREEMENT BETWEEN A HOLDING COMPANY AND A NOMINEE

| MEMORANDUM OF AGREEMENT made and entered into by and between                                     |
|--|
|  |
| (Name of Holding Company) of   |
|  |
| (Address of Holding Company)   |
| (hereinafter referred to as the 'Holding Company') represented herein by                         |
|  |
|  |
| in his capacity as   |
|  |
| Duly authorised thereto by the Board of Directors at a meeting of the Board of Directors held on |
| and  |
| (Name of Nominee)  |
| of   |
| (Address of Nominee)   |
| (hereinafter referred to as the 'Nominee') represented herein by                                 |
|  |
|  |
|  |
| in his capacity as   |

## WHEREAS:

.....

- A The Nominee has as its sole object the holding of assets on behalf of-
  - registered long-term insurers as envisaged by section 34(1)(b) of the Long-term Insurance Act, 1998 (Act 52 of 1998), to the extent authorised by the Registrar; and

Duly authorised thereto by the Board of Directors at a meeting of the Board of Directors held on

- registered short-term insurers as envisaged by section 33(1)(b) of the Short-term Insurance Act, 1998 (Act 53 of 1998), to the extent authorised by the Registrar; and
- registered pension funds as envisaged by section 5(3) of the Pension Funds Act, 1956 (Act 24 of 1956), to the extent authorised by the Registrar; and
- other investors in terms of the Securities Services Act, 2004 (Act 36 of 2004): and;
- clients of administrative and discretionary FSPs in the Strate environment, as approved in terms of the Regulations promulgated under the Financial Advisory and Intermediary Services Act, 2002 (Act 37 of 2002).
- B The Holding Company has agreed to enter into an irrevocable agreement with the Nominee to enable the Nominee to attain its main objective.

NOW THEREFORE THE HOLDING COMPANY AND THE NOMINEE AGREE AS FOLLOWS:

## 1 Definitions

For the purpose of this Agreement, unless the context otherwise indicates-

- 1.1 'bank ' shall mean a public company registered provisionally or finally in terms of the Banks Act, 1990.
- 1.2 'client' shall mean any person or body corporate who engages the services of the nominee and who transfers, whether directly or indirectly, any money, property or securities to the nominee;
- 1.3 'liability' shall include any obligation arising from an agreement to pay any money, perform any

act, refrain from performing any act or endure any act, between the Nominee and a third party, and any conditional obligation, or deferred obligation but excludes any obligation arising from this Agreement and an obligation as would exist between a holding company and a subsidiary, as such, and also any obligation by the nominee to its clients in respect of any money, property or securities held by the nominee company on their behalf;

## 1.4 'securities'

- (a) means:
  - shares, stocks and depository receipts in public companies and other equivalent equities, other than shares in a share block company as defined in the Share Block Control Act, 1980;
  - (ii) notes:
  - (iii) derivative instruments;
  - (iv) bonds:
  - (v) debentures;
  - (vi) participatory interests in a collective investment scheme as defined in the Collective Investments Schemes Control Act, 2002, and units or any other form of participation in a foreign collective investment scheme approved by the Registrar of Collective Investment Schemes in terms of section 65 of that Act;
  - (vii) units or any other form of participation in a collective investment scheme licensed or registered in a foreign country;
  - (viii) instruments based on an index;
  - (ix) the securities contemplated in subparagraphs (i) to (viii) that are listed on an external exchange;
  - (x) an instrument similar to one or more of the securities contemplated in subparagraphs (i) to (ix) declared by the registrar by notice in the Gazette to be a security for the purposes of the Securities Services Act, 2004; and
  - (xi) rights in the securities referred to in subparagraphs (i) to (x);
- (b) excludes-
  - (i) money market instruments except for the purposes of Chapter IV of the Securities Services Act; and
  - (ii) any security contemplated in paragraph (a) specified by the registrar by notice in the Gazette;
- 1.5 'securities services'

'securities services' means services provided in terms of the SSA in respect of-

- (a) the buying and selling of securities;
- (b) the custody and administration of securities;
- (c) the management of securities by an authorised user;
- (d) the clearing of transactions in listed securities; and
- (e) the settlement of transactions in listed securities;
- 1.6 'money' shall mean all money accepted by the nominee company from clients and all money received by the nominee company on behalf of clients for the sole purpose of effecting instructions by clients with regard to the purchase and selling of its assets, for the collection of corporate event entitlements, dividends, interest and rents relating to the assets held on behalf of clients and for the payment of expenses in respect of the maintenance thereof;
- 1.7 'property' shall mean any property whether movable or immovable, real or intangible and includes any title deed, certificate or other document relating thereto;
- 1.8 'Registrar' shall mean the Registrar as defined in the Long-term Insurance Act, 1998 or the Registrar as defined in the Short-term Insurance Act, 1998, or the Registrar as defined in the Pension Funds Act, 1956, or the Registrar as defined in the Securities Services Act, 2004, or the Registrar as defined in the Financial Advisory and Intermediary Services Act, 2002, as the case may be.

## 2 Business of the Nominee

The business of the Nominee shall be to take title of property, money or securities in trust for and on behalf of clients as Nominee for, or representative of, such clients, and to hold and otherwise deal with such property, money or securities strictly in accordance with any directions given by the respective clients from time to time to the Nominee.

## 3 Manner of dealing with assets of clients

Subject to Clause 2, the Holding company and Nominee undertake to deal with the assets it holds on behalf of clients as follows:

### 3.1 Securities

- 3.1.1 Securities as defined in the Securities Services Act, 2004 (Act 36 of 2004) shall be registered in the name of the Nominee.
- 3.1.2 Securities shall be stored and held in safe and secure custody or electronically administered and maintained and shall be protected by adequate and appropriate security and

administrative systems.

- 3.1.3 The Nominee shall collect corporate action entitlements, dividends and interest relating to all securities held on behalf of clients, verify the calculations and timely payment thereof and convey all details of any options and rights issues to clients.
- 3.1.4 The Nominee will have no authority to exercise any voting rights attached to shares registered in the nominee company's name unless instructed to do so by its client.

#### 3.2 Money

- 3.2.1 The Nominee shall open a trust account or accounts for clients with one or more registered bank
- 3.2.2 The Nominee shall forthwith deposit in the account or accounts opened in terms of clause 3.2.1 any money, which is accepted or received by it.
- 3.2.3 The Nominee shall deal with cash so deposited in accordance with the directions given to it by its clients from time to time.

## 3.3 Property

- 3.3.1 Immovable property shall be registered in the name of the Nominee.
- 3.3.2 Immovable property shall be managed and secured in accordance with sound property management practices in relation to the particular property concerned, and shall be maintained in a like manner.
- 3.3.3 Movable property (for purposes of a long-term insurer, short-term insurer and pension fund) received and shall be dealt with as if it is the property of the Nominee and shall be kept in safe and secure custody and shall be properly maintained if necessary.
- 3.3.4 Any title deed, certificate or document pertaining to property shall be dealt with as if it were a marketable security.
- 3.3.5 The Nominee shall collect all rents relating to immovable property and pay all expenses incidental to the maintenance thereof as well as in respect of movable property held on behalf of clients, verify the calculations and timely payment thereof and convey all details of any options and rights issues to clients.

#### 4 Records and accounting

- 4.1 The Nominee shall keep and maintain proper books of account and other records necessary to identify each asset of each client and to discharge its obligations to its clients.
- 4.2 The Nominee shall forthwith provide a client with any information reasonably required by the client concerning assets held on his or its behalf.
- 4.3 The Nominee shall obtain the written authority of the client prior to receiving or holding any assets on behalf of such client.
- The Nominee shall report regularly (in terms of the requirements of the relevant legislation) to its clients on assets held on their behalf and shall include all movements and changes in the holding concerned which occurred since the date on which the holding commenced or immediately prior to the report, as the case may be.

### 5 Liabilities

The Nominee shall not out of its own volition incur any liability of whatsoever nature, but excluding liabilities arising from acts performed in carrying out its objectives as set out in its Memorandum and Articles of Association, or arising from this Agreement, or arising from its status as a subsidiary, as such, of the Holding Company.

## 6 Obligations of the Holding Company

In consideration of the services to be undertaken from time to time by the Nominee, the Holding Company irrevocably undertakes and binds itself-

- 6.1 to pay all expenses of and incidental to the formation of the Nominee;
- to pay the salaries of the secretary and staff of the Nominee and all directors' fees;
- to provide, free of charge, the office accommodation, furniture, equipment and stationery necessary for the due carrying on of the business of the Nominee;
- 6.4 to pay all the other overhead, working and administrative expenses of the Nominee of whatsoever nature and kind, including any interest on bank overdrafts incurred on overnight clearance of cheques;
- 6.5 to pay any insurance premiums payable by the Nominee in respect of any policy of insurance effected by the Nominee;
- 6.6 to pay all the liquidation expenses of the Nominee of whatsoever nature and kind, in the event of the winding up of the Nominee;
- 6.7 to indemnify every director, managing director, agent, auditor, secretary and every officer for the time being of the Nominee out of the assets of the Holding Company against any liability incurred by any such person in defending any proceedings, whether civil or criminal, in which judgment is given in such person's favour, or in which he is acquitted, or in connection with any application under section 248 of the Companies Act, 1973 (Act 61 of 1973), in which relief is granted to him by any Court;
- 6.8 not to dispose of the shares it holds in the Nominee to any person without the prior written approval of the Registrar concerned;

- 6.9 to indemnify every client of the Nominee against any loss sustained in consequence of a breach by the Nominee of its agreement with a client;
- 6.10 to guarantee the due performance of the obligations of the Nominee to its clients; and
- 6.11 to indemnify the Nominee against any liability incurred in respect of any act or omission by the Nominee's directors, employees, agents, servants or contractors.

#### 7 Amendments to this Agreement

This Agreement shall not be altered or amended without the prior written approval of the Registrar concerned.

## 8 Cancellation or Termination

- 8.1 This agreement is entered into on the basis that it is irrevocable and it is explicitly agreed that neither party shall have the right to cancel this agreement unilaterally or in consequence of a breach thereof by the other party.
- 8.2 Notwithstanding the provisions of 8.1 above, this agreement may be terminated if-
  - 8.2.1 the Holding Company is provisionally or finally liquidated, or;
  - 8.2.2 the performance of the terms of this agreement become objectively impossible by reason of *vis major*, legislative changes or any similar event, or;
  - 8.2.3 the Nominee has no further obligation of any nature to a client and such fact is certified by its Auditor and/or Strate and/or the JSE, or;
  - 8.2.4 the Registrar concerned consents thereto on good cause shown by the parties iointly.
- 8.3 The Holding Company and the Nominee shall, if this agreement is terminated by joint action, or where one of them gives written notice of intention to terminate to the other both shall forthwith advise the Registrar concerned thereof in writing, and provide him with reasons therefor.

#### 9 Cession

The Nominee undertakes not to cede any of its rights under this agreement to anyone.

#### 10 Utmost Good faith

The Nominee and Holding Company shall at all times act and display towards its clients the utmost good faith as between principal and agent in all its actions and disclosures concerning the assets it holds for and on behalf of its clients.

#### 11 Commencement

This Agreement shall commence on

| This rigit contont of | man commence on                           |          |
|-----------------------|---|----------|
| 12 Costs              |   |          |
| The costs of this     | Agreement shall be borne by the Holding ( | Company. |
| THUS DONE AND         | SIGNED AT                                 |          |
| this                  | day of                                    | 20       |
| (Insert name of H     | olding Company)                           |          |
| DIRECTOR              |   |          |
| AS WITNESSES:         |   |          |
|                       |   |          |
| THUS DONE AND         |   |          |
|                       | day of                                    |          |
| (Insert name of N     | ominee)                                   |          |
| DIRECTOR              | _   |          |
| AS WITNESSES:         |   |          |
|                       |   |          |

## **Ref: Apply - SA Nominee**

#### **FINANCIAL SERVICES BOARD**



## REQUIREMENTS IMPOSED BY THE FINANCIAL SERVICES BOARD FOR NOMINEES TO OPERATE IN SOUTH AFRICA

APPLICATION FOR APPROVAL TO ALLOW THE HOLDING OF ASSETS BY A SOUTH AFRICAN NOMINEE ON BEHALF OF A LONG-TERM INSURER, SHORT-TERM INSURER OR PENSION FUND, IN TERMS OF SECTION 34(1) (b) OF THE LONG-TERM INSURANCE ACT, 1998 (ACT 52 OF 1998), SECTION 33(1) (b) OF THE SHORT-TERM INSURANCE ACT, 1998 (ACT 53 OF 1998) OR SECTION 5(3) OF THE PENSION FUNDS ACT, 1956 (ACT 24 OF 1956) AND APPROVAL TO HOLD UNCERTIFICATED SECURITIES ACCOUNTS IN THE STRATE ENVIRONMENT IN TERMS OF REGULATION 6(2) AND 7(1) OF THE REGULATIONS PROMULGATED UNDER THE FINANCIAL ADVISORY AND INTERMEDIARY SERVICES ACT, 2002 (ACT 37 OF 2002) OR SECTION 36(2) OF THE SECURITIES SERVICES ACT, 2004 (ACT 36 OF 2004) ('ACTS')

### A Instructions for completion and submission

- For all definitions please refer to the Requirements imposed by the Financial Services Board for Nominees to operate in South Africa. The said document must be used in conjunction with this application form.
- This form must be properly completed and signed. Questions must be answered either in full or not applicable ('n/a'). Any signatories must be duly authorised to make the application.
- 3 The format of this form or the wording of questions may not be changed. However, this form may be reproduced.
- 4 Answers may be in writing or may be typed.
  - 4.1 If the form is completed electronically-
    - (a) delete the solid lines in those areas provided for answers before the answers are typed or use the overtype mode whilst the answers are typed.
    - (b) rows may be inserted where insufficient space is provided for answers.
  - 4.2 If the form is completed by hand, (should the space provided not be sufficient) the detail can be provided on a separate page, duly cross-referenced to the relevant question.
  - 4.3 If the form that is submitted contains any changes typed or written information, those changes must be signed.
- The application should be submitted in advance to ensure that there is sufficient time to allow the Registrar to consider it and seek information or clarification, where necessary.

### B General information

- This form is required in terms of section 34(1) (b) of the Long-term Insurance Act, 1998 (Act 52 of 1998), section 33(1) (b) of the Short-term Insurance Act, 1998 (Act 53 of 1998), section 5(3) of the Pension Funds Act, 1956 (Act 24 of 1956), regulation 6(2) and 7(1) of the regulations promulgated under the Financial Advisory and Intermediary Services Act, 2002 (Act 37 of 2002), and section 36(2) of the Securities Services Act, 2004, (Act 36 of 2004).
- This form must be accompanied by the prescribed fees (refer to 7.1) as well as all the documentation requested in the requirements (refer 7.2).
- 3 The application will not be considered favourably if it is not supported by a compelling reason(s).

### C Legal and policy framework

- In terms of section 34(1)(b) of the Long-term Insurance Act, 1998 (Act 52 of 1998), section 33(1)(b) of the Short-term Insurance Act, 1998 (Act 53 of 1998), section 5(3) of the Pension Funds Act, 1956 (Act 24 of 1956), regulation 6(2) and 7(1) of the regulations promulgated under the Financial Advisory and Intermediary Services Act, 2002, (Act 37 of 2002) and section 36(2) of the Securities Services Act, 2004 (Act 36 of 2004), an insurer, pension fund or financial services provider shall not allow its assets to be held by another person on its behalf, without the approval of the Registrar, given generally or in a particular case, and subject to such conditions as the Registrar may determine.
- Nominees approved in terms of the Acts, that wish to hold clients' securities in the State environment, by appearing in a sub-register maintained by a Participant, must comply with the criteria determined by State.
- A separate guideline for the requirements that are imposed by the Financial Services Board for Nominees to operate in South Africa in terms of section 34(1)(b) of the Long term Insurance Act, 1998 (Act 52 of 1998), section 33(1)(b) of the Short-term Insurance Act, 1998 (Act 53 of 1998), section 5(3) of the Pension Funds Act, 1956 (Act 24 of 1956), Section 36(2) of the Securities Services Act, 2004 (Act 36 of 2004) or regulation 6(2) and 7(1) of the regulations promulgated under the Financial Advisory and Intermediary Services Act, 2002 (Act 37 of 2002) sets out the policy framework ('requirements').
- D Specific information

|       |               |           | gned, being a/the  |   |          |            |
|-------|---------------|-----------|--|---|----------|------------|
|       | herek         | y apply   | or approval to allow the holding of a  |   | ominee i | n terms of |
| * I.a |               | equirem   |  |   |          |            |
| ` IN  | sert titi     | e, and ii | dicate whether you have the authorit   | y.  |          |            |
| Гһе   | followir<br>1 | _         | ation is provided in support of the ap<br>al is requested for the following:   | pplication.   |          |            |
|       | To ho         | old asset | on behalf of:  |   |          |            |
|       |               |           |  | Y   | ES       | NO         |
|       | 1.1           | Long-     | erm Insurer/s  |   |          |            |
|       | 1.2           | Short     | erm Insurer/s  |   |          |            |
|       | 1.3           | Pensio    | Fund/s   |   |          |            |
|       | 1.4           |           | of Administrative and/or Discretiona s Providers   | ry Financial  |          |            |
|       | 1.5           | Client    | in the Strate environment as a custo   | odian of securities   |          |            |
|       | 1.6           |           | nvestors in terms of section 36(2) of<br>s Act, 2004 (Act 36 of 2004)  | the Securities  |          |            |
| 2     | Nomi          | nee       |  |   |          |            |
|       | 2.1           | State     | ne name of the South African Nomin   | ee.   |          |            |
|       | 2.2           | Confir    | n that the Nominee   | Y   | ES       | NO*        |
|       |               | 2.2.1     | is a registered company under the C<br>1973 (Act 61 of 1973); and  | ompanies Act,   |          |            |
|       |               | 2.2.2     | is wholly owned by a holding compar  | ny; and   |          |            |
|       |               | 2.2.3     | has adequate insurance against loss<br>and other disasters in place for trust<br>Nominee as well as fidelity guarante  | assets held by the  |          |            |
|       |               | 2.2.4     | concluded, or will conclude, a writter<br>each pension fund, short-term insure<br>insurer whose assets it will hold and<br>should comply with the minimum red<br>required by the Registrar concerned.  | er and long-term<br>the agreement<br>quirements as  |          |            |
| * If  |               | wer is 'l | o' provide explanation/details.  |   |          |            |
|       |               | Confir    | any<br>n that the Nominee-   |   |          |            |
|       |               | Confir    | •  | Y   | ES       | NO*        |
|       |               |           | •  | -   | ES       | NO*        |
|       |               | (a) (b)   | that the Nominee-  | -   | ES       | NO*        |
|       |               | (a)       | that the Nominee-<br>does not have a natural person as a   | urer as defined in surance Act, 1998 1 of the Short-  | ES       | NO*        |
|       |               | (a)       | does not have a natural person as a is wholly owned by- (i) a long-term or short-term ins section 1 of the Long-term In (Act 52 of 1998) and section term Insurance Act, 1998, (A  | urer as defined in surance Act, 1998 1 of the Short-ct 53 of 1998) in section 1 of the  | ES       | NO*        |
|       |               | (a)       | does not have a natural person as a is wholly owned by- (i) a long-term or short-term ins section 1 of the Long-term In (Act 52 of 1998) and section term Insurance Act, 1998, (A respectively; (ii) an authorised user as defined   | urer as defined in surance Act, 1998 1 of the Short-ct 53 of 1998) in section 1 of the (Act 36 of 2004); uthorised in terms Intermediary  | ES       | NO*        |
|       |               | (a)       | does not have a natural person as a is wholly owned by-  (i) a long-term or short-term ins section 1 of the Long-term In (Act 52 of 1998) and section term Insurance Act, 1998, (A respectively;  (ii) an authorised user as defined Securities Services Act 2004, (iii) a financial services provider a of the Financial Advisory and | shareholder.  urer as defined in surance Act, 1998 1 of the Short-ct 53 of 1998)  in section 1 of the (Act 36 of 2004); uthorised in terms Intermediary f 2002); terms of section , 1956 (Act 24 of ject of its | ES       | NO*        |

2004 (Act 36 of 2004);

|              |           | (VI)                | of the Securities Services Act, 2004 (Act 36 of 2004);  |                 |            |
|--------------|-----------|---------------------|---|-----------------|------------|
|              |           | (vii)               | an exchange licensed in terms of the Securities Services Act, 2004 (Act 36 of 2004).  |                 |            |
| * If the ans | swer is ' | 'No' pro            | ovide explanation/details.  |                 |            |
|              |           |                     |   |                 | • • • •    |
|              |           |                     |   |                 |            |
|              |           |                     |   |                 |            |
| 3.2          | State     |                     | of the helding company referred to in Part D gues   | ution 2         |            |
|              | (a)       |                     | of the holding company referred to in Part D ques   |                 |            |
|              | (b)       | name                | of the ultimate holding company, if any   |                 |            |
|              | (c)       | name                | and position of the contact person  |                 |            |
|              | (d)       | physi               | cal address of the holding company  |                 |            |
|              | (e)       | posta               | l address of the holding company  |                 |            |
|              | (f)       |                     | hone number of the contact person of the Nominee  | and its holding | ng company |
|              | (g)       | facsir              | mile number of the contact person of the Nominee  | and its holding |            |
|              | (h)       |                     | il address of the contact person of the Nominee an  | d its holding o |            |
|              | (i)       |                     | end of the holding company  |                 |            |
|              | (j)       | year-               | end of Nominee  |                 |            |
| 3.3          |           |                     | ing company outsource the control over the operatompany?  |                 |            |
|              | (a)       | If the              | answer is 'yes', provide the following:   |                 |            |
|              |           | Detai               | ls of the outsourced company:   |                 |            |
|              |           | Name                | 9:  |                 |            |
|              |           | Conta               | act person:   |                 |            |
|              |           | Conta               | act details:  |                 |            |
| Is the outso | ourcing   | compa               | ny one of the following:  |                 |            |
|              | J         | ·                   |   | YES             | NO         |
| •            | the L     | ong-ter<br>on 1 of  | or short-term insurer as defined in section 1 of<br>m Insurance Act, 1998 (Act 52 of 1998) and<br>the Short-term Insurance Act, 1998, (Act 53 of<br>ctively; or |                 |            |
| •            | 2004      | (Act 36             | d user in terms of the Securities Services Act, 6 of 2004); or  |                 |            |
| •            | 1(1)      | of the E            | bank-controlling company as defined in section<br>Banks Act, 1990 (Act 94 of 1990); or  |                 |            |
| •            | ('FSP     | ') as ap<br>ory and | ary or administrative financial services provider oproved in terms of section 7 of the Financial d Intermediary Services Act, 2002 (Act 37 of                   |                 |            |

| •             | Pensio    | ministrator registered in terms of section 13B of the on Funds Act, 1956 (Act 24 of 1956) where the exclusive of its Nominee is the holding of pension fund asset; or   |                 |               |
|---------------|-----------|---|-----------------|---------------|
| •             |           | icipant of a central securities depository licensed in of the Securities Services Act, 2004 (Act 36 of 2004),   |                 |               |
| •             |           | ral securities depository licensed in terms of the ities Services Act, 2004 (Act 36 of 2004);   |                 |               |
| •             |           | change licensed in terms of the Securities Services Act, (Act 36 of 2004);  |                 |               |
|               |           | at the outsourcing company comply with the requirements the imposed by the FSB for Nominees to operate in Sou   |                 | 2.2.7 as set  |
|               |           | dination agreement must be attached to this application   | form.           |               |
|               | A doc     | is 'no', provide the following:  ument setting out the organisational structure of the Nom  | ninee's holding | company or    |
| (ii)          | A list    | on thereof responsible for the operations of the Nominee;<br>of the names of the directors of the Nominee's holding co<br>tive and non-executive directors;   | mpany, identi   | fying         |
| (iii)         |           | omposition of the audit committee at the Nominee's holdi  | na company:     | and           |
|               | A list    | of personnel of the Nominee's holding company responsible, including their designated functions, experience and   | ole for the ope | ration of the |
| 3.4           | Confir    | m the following regarding the holding company:  | YES             | NO*           |
|               |           | Does the holding company have an internal audit function?   | 120             |               |
|               | 3.4.2     | Does the audit committee consider the internal control reports of the internal and external auditors on the systems of the Nominee's holding company that are applicable to the operation of the Nominee?   |                 |               |
|               | 3.4.3     | Is there a code of ethics, approved by the board of directors, at the Nominee's holding company?  |                 |               |
|               | 3.4.4     | Does the holding company have accounting controls and procedures manual, to operate a nominee? This manual should cover the controls and procedures implemented by the holding company or a division thereof, to operate a Nominee.   |                 |               |
|               | 3.4.5     | Is there a compliance officer appointed at the holding company?   |                 |               |
|               | 3.4.6     | Is the compliance officer aware of the continuing obligations in respect of the Nominee?  |                 |               |
|               |           | Is there a risk management process or a documented system of risk management at the holding company?  |                 |               |
| * If the answ | wer is 'I | No' provide explanation/details.  |                 |               |
|               |           |   |                 |               |
|               |           |   |                 |               |
| 4 Docur       | nentati   | on submitted-   | YES             | NO*           |
| 4.1           |           | y of the Memorandum and Articles of Association of the nee and confirm that the following provisions are ed:  |                 |               |
|               | (a)       | A prohibition on the transfer of its issued shares to a natural person;   |                 |               |
|               | (b)       | A limitation on the transfer of its issued shares without the prior written consent of the Registrar(s) concerned;  |                 |               |
|               | (c)       | The sole object being to conduct the business of a Nominee by taking title of assets on behalf of long-term insurers, short-term insurers, pension funds or other persons holding such assets in trust and in safe custody or electronically administer and maintain a Nominee register on their hebalf, and otherwise only |                 |               |

|  |  | dealing with such assets as may be instructed by its clients;   |      |             |
|--|--|---|------|-------------|
|  | (d)  | A provision precluding the Nominee from acquiring any interest, for its own account, in any other company or from owning a subsidiary company;  |      |             |
|  | (e)  | A provision precluding the Nominee from incurring any liability, including contingent liabilities such as suretyship or indemnification, other than the liabilities it incurs to its clients in respect of assets held on their behalf and its ordinary obligations to its holding company; |      |             |
|  | (f)  | A limitation on the issuing of any unissued share capital, rights issue, issuing preference shares or debentures by the Nominee without the prior approval of the Registrar(s) concerned;   |      |             |
| 4.2  |  | of the latest audited financial statements of the nee, if it has already had a financial year-end;  |      |             |
| 4.3  | a copy   | of the last audited financial statements of the holding any;  |      |             |
| 4.4  | a sign<br>compa<br>Annex<br>Financ<br>Africa   | ed copy of the agreement between the holding any and the Nominee, in the prescribed format (refer ure A of the Requirements that are imposed by the cial Services Board for Nominees to operate in South D. Reasons must be provided for any deviation to the ibed agreement;               |      |             |
| 4.5  | registe<br>agree<br>the co                     | the Nominee outsources the control of its Nominee er, a signed copy of the administration and service level ment between the Nominee, its holding company and mpany providing the outsourced services. Does the ment contain all the following provisions:                                  |      |             |
|  | (a)<br>(b)                                     | Details of the responsibilities of each party involved; A provision which states that the contract shall only be valid whilst the company providing the outsourced services is approved by the FSB, JSE, BESA or Strate;  |      |             |
|  | (c)  | A provision precluding the change or cancellation of<br>the above agreement before informing the FSB and<br>JSE, BESA or Strate, where applicable;  |      |             |
|  | (d)  | A provision that the company providing the outsource services must submit written evidence demonstrating that it has met the requirements in terms of point 5.2.2.1 to 5.2.2.7;   |      |             |
| the ans                                    | wer is 'I                                      | lo' provide explanation/details.  |      | •           |
| the ans                                    | wer is 'I                                      | No' provide explanation/details.  |      |             |
| Did th                                     | ne holdi                                       | ng company of the applicant inform its auditor(s)   | YES  | <br><br>NO* |
| Did th                                     | ne holdi<br>tatutory                           |   | YES  | <br><br>NO* |
| Did th                                     | ne holdi<br>tatutory                           | ng company of the applicant inform its auditor(s) v actuary (where one is appointed) of this application*?  | YES  | <br>NO*     |
| Did the and s                              | ne holdi<br>tatutory<br>wer is 'I              | ng company of the applicant inform its auditor(s) v actuary (where one is appointed) of this application*?  | YES  | NO*         |
| Did the and s                              | ne holdi<br>tatutory<br>wer is 'I              | ng company of the applicant inform its auditor(s) vactuary (where one is appointed) of this application*? No' provide explanation/details.  | YES  | NO*         |
| Did th<br>and s<br>f the anso<br>eave blan | ne holdi<br>tatutory<br>wer is 'l<br>nk if the | ng company of the applicant inform its auditor(s) vactuary (where one is appointed) of this application*? No' provide explanation/details.  | YES* | NO*         |

| 7           | I here          | eby enclose (indicate with an X)  |                             |  |  |  |  |
|-------------|-----------------|---|-----------------------------|--|--|--|--|
|             | 7.1             | The payment or proof of payment of the prescribed fee of:   |                             |  |  |  |  |
|             |                 | R5 235 for the approval to hold long-term insurance assets;   |                             |  |  |  |  |
|             |                 | R5 235 for the approval to hold short-term insurance assets;  |                             |  |  |  |  |
|             |                 | R4 300 for the approval to hold pension fund assets;  |                             |  |  |  |  |
|             |                 | R4 740 for discretionary and administrative financial services providers; and   |                             |  |  |  |  |
|             |                 | R3 000 for approval of a Nominee in terms of the SSA;   |                             |  |  |  |  |
|             | 7.2             | the documentation in question 4 of Part D;  |                             |  |  |  |  |
|             | 7.3             | The other documents, if any, mentioned in Part D of this form in support of the application.  |                             |  |  |  |  |
| 8<br>I here | submi<br>the re | olding company of the Nominee must, to the satisfaction of the Rit written evidence that it has met the requirements in terms of caquirements of the Nominee.   | lause 5.2.2.1 to 5.2.2.7 of |  |  |  |  |
|             | (a)             | is fit and proper to own a Nominee for purposes of taking title of<br>term insurers, short-term insurers, pension funds or others and<br>and in safe custody on their behalf;   |                             |  |  |  |  |
|             | (b)             | has a culture and operational structure which evidence a comm<br>by executive management and the board of directors over all as<br>the Nominee and that demonstrates a zero tolerance to manage   | spects of the business of   |  |  |  |  |
|             | (c)             | has evidence of a commitment to the employment and retention<br>suitably qualified personnel of integrity and the ongoing educati<br>disciplines;   |                             |  |  |  |  |
|             | (d)             | has evidence of a documented system of internal controls which<br>is effectively run, that the assets of clients are safeguarded and<br>records of the Nominee accurately reflect the information which                                   | segregated and the          |  |  |  |  |
|             | (e)             | has evidence of appropriately documented procedures to exclude unauthorised access to critical systems, the thorough testing of all new proprietary systems and the continuity of operations of all critical applications of its Nominee; |                             |  |  |  |  |
|             | (f)             | has adequate and prospective financial resources represented be equity capital which shall be maintained at all times; and  | y a minimum of R3 million   |  |  |  |  |
|             | (g)             | has an appropriate documented system of risk management to assurance of continuity of the business of its Nominee for the fo  |                             |  |  |  |  |
|             |                 | the best of my knowledge, that the information given in the answ<br>re complete, accurate and true and not misleading in any respect  |                             |  |  |  |  |
| Full fo     | orenam          | ne(s), surname and capacity of the authorised person.   |                             |  |  |  |  |
|             |                 |   |                             |  |  |  |  |
| SIGN        |                 | E OF AUTHORISED PERSON DATE   |                             |  |  |  |  |